



# Security Simplified.

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## Governance, Risk, and Compliance vGRC Managed Services

Enterprise-level security expertise at a fraction of the cost of hiring in-house staff. Streamline your security and compliance and accelerate growth.

Strengthen cybersecurity with senior expertise in GRC, cloud security, AppSec, IT security, pen testing, incident response, and automation. vGRC delivers hands-on support for tabletop exercises, vulnerability management, and compliance-driven security assessments—keeping you audit-ready.

Acting as an extension of your team, our engineers, compliance experts and former CISOs work closely with your team to identify risks, design and optimize robust security programs, and implement compliance frameworks and remediations that best fit your specific situation.



## What You Get:

### Continuous GRC Management at Fractional Cost

Continuous governance, risk, and compliance management through strategically selected activities, customized to your organization's unique needs and operational cadence.



### Cloud, Application Automation Expertise

Gain flexible access to senior security experts with deep cloud, DevOps and app security knowledge to streamline compliance, optimize toolsets, and enhance adoption—so you can focus on higher-value tasks.

### Hassle Free Security Management

As the security program is enhanced, Seiso is available to manage to your objectives and activities to keep the program aligned with best practices and to ensure continual audit-readiness.

## Keeping you audit ready

-  **Compliance Readiness:** Be prepared for audits and maintain compliance with evolving standards.
-  **Strategic Alignment:** Align security investments with business imperatives.
-  **Scalability and Efficiency:** Streamline compliance and reduce manual effort with a scalable, resilient security foundation.
-  **Vendor and Third-Party Risk Management:** Manage vendor risks and respond to security questionnaires confidently.
-  **Security Assurance and Advantage:** Demonstrate effective controls, enhance security capabilities, and build awareness with minimal disruption.

### Security that Accelerates Growth

Strong security practices and audit readiness accelerate deal cycles, remove procurement roadblocks, and build market credibility.

### Assessment and Remediation Plan

Risk-based assessment followed by tailored roadmap to implement post-assessment recommendations with a dedicated security advisor and support team.

### Status Updates and Quick Responses

Weekly status updates that include what was done, what's next, and whether your initiatives are on schedule. For most questions, you can expect answers the same day.



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## vGRC Managed Services

Our **systematic, agile approach** is designed for organizations looking to mature their security to meet demanding customer and regulatory requirements. Seiso vGRC starts with an **assessment** to identify gaps and risks, followed by **ongoing strategic support** to remediate vulnerabilities, enhance compliance, and strengthen security resilience over time. We evaluate your security practices, prioritize gaps against industry standards and create a **roadmap** for a continuously improving, **risk-based security** system matched to regulatory mandates and business imperatives.



### Our Process:

#### Proactive Risk Based Approach

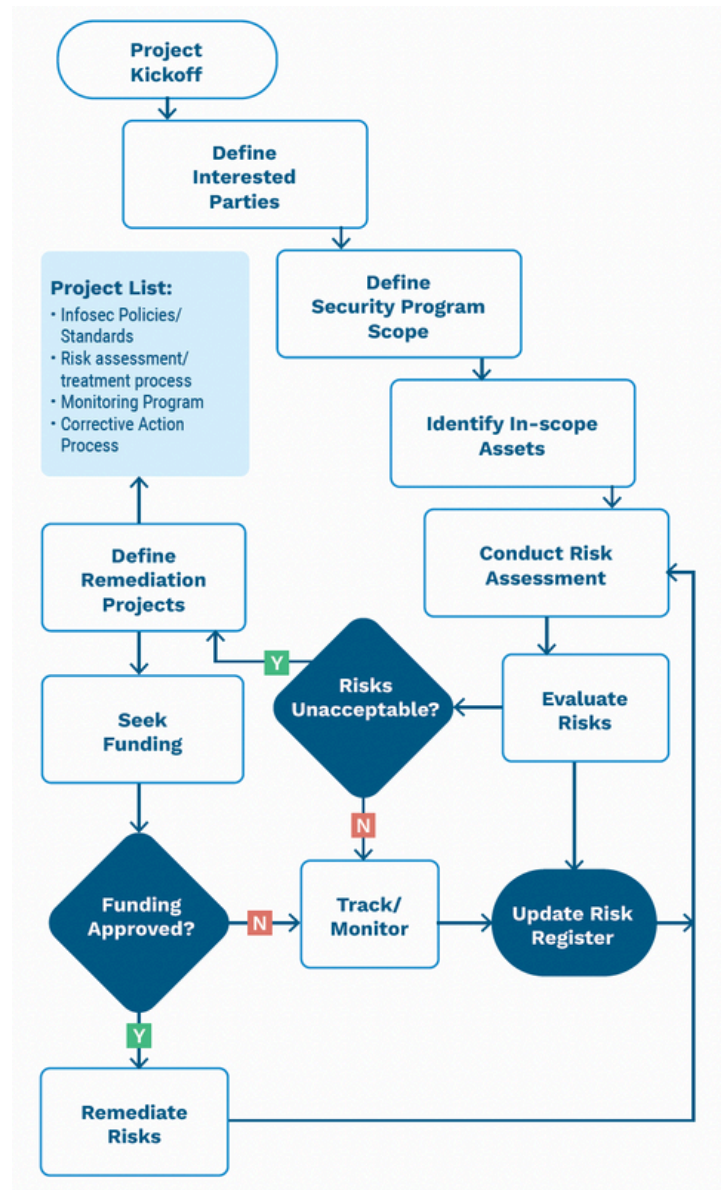
Our simplified approach focuses on reducing risk, maintaining compliance, and ensuring readiness for audits or other external evaluations.

#### Continuous Oversight and Risk Management

Ongoing risk governance, monitoring, and compliance readiness through risk register reviews, vulnerability assessments, policy updates, penetration testing, incident response exercises, awareness training, 3rd party risk mgmt, automation, and actionable reporting.

#### Enhanced with Automation

Our approach prioritizes automation over manual workflows, streamlining cloud security, application security, and compliance management to eliminate inefficiencies. Our approach minimizes tool sprawl, integrating security functions into a rationalized, simplified framework that reduces complexity, operational burden, and effort—allowing teams to focus on strategic security initiatives rather than repetitive tasks.



## OUR APPROACH

### Seiso 10 Domains<sup>SM</sup> Security Simplified.

Our approach is driven by a desire to simplify security. We follow a framework and tool agnostic method, the 10 Domains, that aims to swiftly evaluate and enhance your program, sidestepping the complexity and disruption often associated with traditional methodologies.



#### Governance

Creation of new governance documents or review and enhancement of those that already exist and bases them on a selected framework(s) such as ISO 27001, NIST, SOC 2, etc.



#### Risk Management

Risk management framework/methodology that is tailored to your Line(s) of Business (LoBs), industry/sector(s), and organizational risk profile and appetite.



#### Asset Management

Comprehensive identification, enumeration, and secure baseline configuration of organizational assets.



#### Identity & Access Management

Assessment of access management and enhancements needed to cover privileged access, cloud-based and on-premises access, and ongoing management.



#### Threat & Vulnerability Management

Comprehensive identification, assessment, and remediation of threats and vulnerabilities through expert-led simulations, analysis and targeted testing.



#### Situational Awareness & Information Sharing

Education and training programs to educate staff on actions they should take proactively and in response to threats.



#### Incident Response & Recovery

Assessment of current incident response policies and creation and implementation of an incident response plan/program.



#### Vendor Risk Management

Documentation and process optimization combined with controls and protections to evaluate external vendor risk and respond to questionnaires more efficiently.



#### Workforce Management

Capabilities to achieve a security-aware culture that ensures personnel are highly competent, engaged, and accountable for fulfilling their responsibilities in maintaining a strong security posture.



#### Data Protection

Guidance and implementation for data protection program and comprehensive data catalog with updated controls.

## Customer Results

Our customers eliminate complexity, accelerate compliance, and turn security into advantage. We help them achieve these objectives with a simplified approach tailored for small teams in highly regulated industries.

**100%** Certification Success

**95%** Customer Retention

Our unwavering commitment to customer satisfaction has enabled our customers to achieve their certifications without fail and turn security into advantage.



### Achieved ISO 27001 and SOC 2 Audit Readiness Ahead of Expected Time.

This med-tech SaaS provider achieved audit-readiness for ISO 27001 and SOC 2 in less than 9-months to close a massive new customer deal.

[Full case study](#)

*"Seiso guided us through dual audits with no nonconformities and we earned our ISO 27001 certification along with a SOC 2 attestation. This allowed us to close a significant deal with our biggest customer ever."*

— James Gianoutsos, Founder and CEO, Rimsys



### Strengthening Assurance and Incident Response with ISO 27001 Compliance

Using our 10 Domains framework to address compliance gaps, strengthen incident response, and build confidence for market growth.

[Full case study](#)

*"Before Seiso, I was working with a big security company for two years and getting nowhere. From the first call with Seiso, I learned more about the ISO process than I did after a year with the big consulting company. It was very easy to get started and they made me feel confident we'll get where we need to be. Thank God we were referred to Seiso." — Al Mancini, IT Director, Jet Electrical Testing*



### Cybersecurity Maturity for Business Growth

Developed, implemented, and maintained an information security management system that has withstood the test of evolving market requirements and compliance demand over time.

[Full case study](#)

*"Seiso has been instrumental in transforming our cybersecurity posture, allowing us to confidently expand our services and meet rigorous industry standards. Their expertise and dedication have made them an invaluable partner in our growth journey. They are simply great to work with and I highly recommend them."*

— Brian Abercrombie, VP, IT and Information Security Officer, TeleTracking, Inc.